Do					
20					
			proved Budget (01/12/	T .	
				APPROVED 2020 FULL BUDGET (1/9/20)	REVISED BUDGET - NO MORE EVENTS 2020 AND NO VILLAGE PLANTINGS (6/25/20)
INC	ON	/IE			
SSA/TI	F				
33A/ II	SSA			\$331,060	\$331,060
	TIF			\$368,940	
SSA/TI		total		\$700,000	\$700,000
30.17 11					
Marke	ting R	Revenue			
			ticipation		
	Thur	sday Nig	nt Out Sponsorship	\$4,000	
	Thur	sday Nig	nt Out Additional Revenue	\$14,000	
		rk Spon	•	\$4,000	
	Unco	rk Ticke	t Revenue	\$35,000	
			Beer/Wine Tickets	\$85,000	
			Kids'Area	\$500	
			Participation Fee	\$3,900	
			Sponsorship	\$5,000	
			ATM Refund	\$400	
			pokie Tin Sales	\$10,000	
	_		rticipation Fee rtificates (Sassetti Adjustment)	\$7,500 \$2,000	\$2,000
Marko			Subtotal	\$171,300	\$2,000 \$2,000
					72,000
Other	Revei	nue			
	Holic	day Déco	r - Merchants	\$1,500	\$1,500
	Holic	day Light	Grant - Village	\$5,000	\$5,000
		est/Divid		\$30	\$30
		ber Due		\$5,000	\$5,000
		t Pole Ba		\$3,000	\$3,000
0.1		Planting		\$25,000	\$0
Other	Rever	nue Subt	cotal	\$39,530	\$14,530
Total I	nco			\$910,830	\$716,530
TOTAL II	ilcom	-	rage 1 UI 32	3310,030	\$7.10,530

Downtown Oak Park		
2021 Approved Budget (0	1/12/21)	
	APPROVED 2020 FULL BUDGET (1/9/20)	REVISED BUDGET - NO MORE EVENTS 2020 AND NO VILLAGE PLANTINGS (6/25/20)
EXPENSES		
Personnel		
Salaries	\$190,750	\$190,750
Health & Dental Insurance	\$10,358	\$10,358
FICA	\$15,500	\$15,500
FUTA	\$230	\$230
SUTA	\$383	\$383
Parking	\$3,500	\$3,500
Conference/Training	\$2,500	\$2,500
Dues/Subscriptions	\$1,100	\$1,100
Sassetti	\$12,400	\$12,400
Social Media Consultant		
Board Consultant	**************************************	4226 724
Personnel Subtotal	\$236,721	\$236,721
Grounds Maintenance		
Woodlawns		
Spring/Summer	\$40,000	\$40,000
Woodlawns Subtotal	\$40,000	\$40,000
McAdams Landscaping	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , ,
Grounds/Maintenance	\$36,000	\$36,000
Fall Décor	\$3,500	\$3,500
Snow Removal	\$50,000	\$50,000
McAdams Subtotal	\$89,500	\$89,500
Holiday Season Décor		
McAdams		
Santa's Helpers	<u> </u>	
Artistic Holiday Designs	 	
Merchants Heliday Sassan Dásar Subtatal	ĆEE 000	ĆEE 000
Holiday Season Décor Subtotal Grounds Maintenance/Improvements Subtotal	\$55,000 \$184,500	\$55,000 \$184,500

Do	Downtown Oak Park							
20	2021 Approved Budget (01/12/21)							
				APPROVED 2020 FULL BUDGET (1/9/20)	REVISED BUDGET - NO MORE EVENTS 2020 AND NO VILLAGE PLANTINGS (6/25/20)			
Financ								
rinand	Bank							
	Dank		Credit Card Charges	\$6,500	\$6,500			
			of Credit Renewal Charges	\$1,150	\$1,150			
	Bank	Subtotal	or or other terror and other good	\$7,650	\$7,650			
	1	ance		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
		DTOP Inst	urance	\$12,000	\$12,000			
		Event Insi	urance	-\$1,817	-\$1,817			
	Insur	ance Subt	otal	\$10,183	\$10,183			
Financ	e Sub	total		\$17,833	\$17,833			
Memb	er Pr	ograms/Se	ervices					
	+	ıal Meetin	_	\$2,500	\$2,500			
		ng/Signag	e	\$3,000				
		ers/Signs		\$3,600	\$3,600			
	Meet			\$2,000	\$2,000			
		ber Semin		\$2,000	\$2,000			
Memb	<mark>oer Pr</mark>	ograms/Se	ervices Subtotal	\$13,100	\$13,100			
Off: -								
Office	Rent	ises		\$37,204	\$37,204			
	Utilit	ies		337,204	337,204			
	Otilli	AT&T		\$5,400	\$5,400			
		ComEd		\$1,000	\$1,000			
		Verizon		\$600	\$600			
	Com	puter		, , , , , , , , , , , , , , , , , , ,	\$530			
			r Hardware	\$750	\$750			
		· · · · · · · · · · · · · · · · · · ·	r Software	\$6,000	\$6,000			
	Copi			\$1,200	\$1,200			
	Depr	ectiation						
	Offic	e Supplies	and Expenses	\$3,500	\$3,500			
		age/Delive	•	\$700	\$700			
			ke Check Printing	\$600	\$600			
	Print	ing - Envel	opes/Stationary/Business Cards Page 3 of 32	\$1,500	\$1,500			

Do	W	ntown Oak Park		
202	<u>21</u>	Approved Budget (01/12/	21)	
			<i> </i>	
			APPROVED 2020 FULL BUDGET (1/9/20)	REVISED BUDGET - NO MORE EVENTS 2020 AND NO VILLAGE PLANTINGS (6/25/20)
		ic Relations - Good Will	\$1,000	\$1,000
		ic Relations - Contributions/Donations ic Relations - 10% Uncork	\$1,000 \$3,000	
		site Maintenance	\$1,200	
		nses Subtotal	\$64,654	\$64,654
		xpenses		
	Adve	ertising	\$20,000	\$20,000
	Pron	notions	\$18,000	\$18,000
	FIOII		\$18,000	\$18,000
	Com	munity Partnerships	\$3,500	\$3,500
Market	ting E	ExpensesSubtotal	\$41,500	\$41,500
Market	ting E		Ć8 000	¢8.000
		Jazz Thaw	\$8,000	\$8,000
		Thursday Night Out	\$45,000	
		Uncork Illinois	\$22,000	
			4	
		Sidewalk Sale	\$1,500	1
		Arts Dans la Rue	\$7,000	
		Oaktoberfest	\$90,000	
		Geen Halloween		
		Winterfest	\$20,000	
		Home for the Holidays	\$7,000	
	Dal-		<u> </u>	60.000
		ate/Shopper's Reward Expenses ate/Shopper's Reward (Cash Basis)	\$9,000 \$80,000	\$9,000 \$80,000
<u> </u>	ivens	Page 4 of 32	J 300,000	J 300,000

Downtown Oak Park		
2021 Approved Budget (01/	/12/21)	
	- - - ,	
	APPROVED 2020 FULL BUDGET (1/9/20)	REVISED BUDGET - NO MORE EVENTS 2020 AND NO VILLAGE PLANTINGS (6/25/20)
Marketing Events Subtotal	\$289,500	\$97,000
Marketing Total	\$331,000	\$138,500
TOTAL EXPENSES	\$847,808	\$655,308
NET OPERATING REVENUE	\$63,022	\$61,222
TOTAL RESERVES	\$40,000	\$40,000
Extra Reserve	\$25,000	\$25,000
Snow Removal Reserve	\$15,000	\$15,000
NET REVENUE	\$23,022	\$21,222

Do	Downtown Oak Park						
20	2021 Approved Budget (01/12/2						
				ACTUAL JAN			
				DEC 2020			
				DEC 2020			
				•••			
		<u> </u>					
INC		/IE					
SSA/T							
	SSA			\$700,000			
	TIF	<u> </u>		<u> </u>			
SA/I	<mark>IF Sub</mark>	total I		\$700,000			
/ arka	ting F	l Revenue					
viaike			l ticipation				
			ht Out Sponsorship				
	_		ht Out Additional Revenue				
	_	ork Spon					
			t Revenue				
	Oakt	oberfest	Beer/Wine Tickets				
	Oakt	oberfest	Kids'Area				
	_		Participation Fee				
			Sponsorship				
			ATM Refund				
	1		pokie Tin Sales	†2.500			
	_		articipation Fee	\$2,500			
Marke			rtificates (Sassetti Adjustment) Subtotal	\$1,870 \$4,370			
viai Kt	 	 	Justicial				
Other	Reve	l nue					
			r - Merchants	\$248			
	Holid						
	_	est/Divid	\$78				
	Mem	ber Due	S	\$2,425			
	+	t Pole B		\$3,500			
		Planting					
Other	Reve	<mark>nue Sub</mark> t	otal	\$6,251			
otal I	ncom	e	rage o or 32	\$710,621			

Do	Downtown Oak Park						
20	2021 Approved Budget (01/12/2						
				ACTUAL JAN			
				DEC 2020			
				DECEDEO			
				¬			
		CEC					
ŁΧ	PEN	SES					
Perso	nnel						
	Salar	ies		\$189,423			
	Healt	th & Den	tal Insurance	\$7,959			
	FICA			\$15,188			
	FUTA	١		\$168			
	SUTA			\$1,083			
	Parki	_		\$1,002			
	_	erence/T		\$404			
		/Subscri	ptions	\$2,286			
	Sasse			\$7,400			
	-		Consultant	1			
_	_	d Consul	tant	\$550			
Perso	onnel S	<mark>ubtotal</mark>		\$225,463			
	1.00	<u> </u>					
Grou	-	aintenan dlawns	ce				
	woo		Cummor	¢42.724			
	14/00	dlawns S	Summer	\$42,734			
			ndscaping	\$42,734			
	IVICA		s/Maintenance	\$37,743			
		Fall Déc		\$3,530			
		Snow R		\$42,113			
	ΜςΔ	dams Su		\$83,386			
	IVICA		W 50 501	703,380			
	Holic	lav Seas	on Décor				
	1	McAdar		\$20,250			
		Santa's		\$33,480			
			Holiday Designs	\$10,296			
		Mercha		710,230			
	Holid	l .	on Décor Subtotal	\$64,026			
Grou			ce/Improvements Subtotal	\$190,146			

Downtown Oak Park							
2021	2021 Approved Budget (01/12/2						
	•						
			ACTUAL JAN-				
			DEC 2020				
Finance							
Bank							
		d Credit Card Charges	\$4,726				
		ne of Credit Renewal Charges	\$1,440				
	Subtota		\$6,166				
Insur			ģ10.0C2				
		surance	\$10,063				
la acce		surance	-\$457				
Finance Sub	ance Sul	ototal	\$9,606 \$15,772				
rillance Sub	totai						
Member Pro	ograms/	Services					
	al Meeti		\$475				
	ng/Signa	•	·				
	ers/Sign		\$4,018				
Meet	ings		\$1,522				
Mem	ber Sem	inars					
Member Pro	ograms/	Services Subtotal	\$6,015				
Office Expen	ises						
Rent			\$39,458				
Utilit			40000				
	AT&T		\$6,058				
	ComEd		\$763				
Com	Verizon		\$606				
Comp		tor Hardware	¢1 F62				
	-	ter Hardware ter Software	\$1,562 \$5,568				
Copie		LCI JUILWAIE	\$5,568				
	ectiatior		\$207				
		es and Expenses	\$3,157				
	age/Deliv	·	\$440				
		uxe Check Printing	7-40				
		elones/Stationary/Business Cards	\$234				
1	o =::\v	Page 8 of 32	7234				

Downtown Oak Park				
2021 Approved Budget (01	/12/2			
	, . <u>_, _</u>			
	ACTUAL JAN-			
	DEC 2020			
	22020			
Public Relations - Good Will				
Public Relations - Good will Public Relations - Contributions/Donations	\$2,050			
Public Relations - 10% Uncork	+ = / = =			
Website Maintenance	\$276			
Office Expenses Subtotal	\$60,997			
Marketing Expenses				
Advertising	\$4,786			
Promotions	\$50,182			
Community Partnerships	\$2,000			
Marketing ExpensesSubtotal	\$56,968			
Marketing Events				
Jazz Thaw	\$8,913			
Thursday Night Out	\$670			
Thursday right out	7070			
Uncork Illinois				
Sidewalk Sale				
Arts Dans la Rue				
Oaktoberfest	\$3,255			
Coor Hellows on	¢400			
Geen Halloween	\$400			
Winterfest	\$4,244			
	\$4,228			
Home for the Holidays	+ -,===			
Home for the Holidays Rebate/Shopper's Reward Expenses	\$12,426			

Do)WI	nto	wn Oak Park	
20	21	Ap	proved Budget (01/12/2	
				J
				ACTUAL JAN-
				DEC 2020
				DLC 2020
Marke	eting Ev	vents Su	btotal	\$102,346
		_		
Marke	eting To	otal		\$159,314
ΤΟΤΛΙ	l L EXPEN	ICEC		\$657,707
IOIAL		13L3		3037,707
NET O	PERATI	<mark>ING REV</mark>	ENUE	\$52,914
TOTAL	L RESER			\$46,150
	_	Reserve		\$25,000
	Snow I	Remov	al Reserve	\$21,150
NFT PI	 EVENU	F		\$6,764
MELIVI	LAFINO	_		50,704

Do	W	nto	wn Oak Park	
202	21	Ap	proved Budget (01/12	12
				(1) JUL, AUG, or SEP TNO, JUL, AUG, or SEP Uncork, Winterfest, Home for Holidays, Shopper's Reward
INCO	 ON	1E		
SSA/TIF				
S	SSA			\$700,000
	ΊF			
SSA/TIF	Sub	total		\$700,000
0.0 1 + -	: D			
Marketi			L ticipation	
			ht Out Sponsorship	\$2,000
			ht Out Additional Revenue	\$7,000
		rk Spon		\$2,000
			t Revenue	\$17,500
C	Dakto	berfest	Beer/Wine Tickets	\$0
C	Dakto	berfest	Kids'Area	\$0
C	Dakto	berfest	Participation Fee	\$0
			Sponsorship	\$0
			ATM Refund	\$0
			pokie Tin Sales	\$10,000
			articipation Fee	\$7,500
			rtificates (Sassetti Adjustment) Subtotal	\$2,000 \$48,000
iviai ke ti	111 <mark>8 11</mark>	CVEHUE		
Other Re	ever	nue		
			r - Merchants	\$1,500
			: Grant - Village	\$5,000
lı	nter	est/Divi	dends	\$80
		ber Due		\$5,000
		t Pole Ba		\$3,000
		Planting		\$0
Other Re	ever	iue Subi	IOTAI	\$14,580
Total Inc	com	0		\$762,580
TOTAL IIIC	COITI	C	rage 11 UI 32	\$702,580

Downtown Oak Park							
2021 App	proved Budget (01/12/2	2					
		(1) JUL, AUG, or SEP TNO, JUL, AUG, or SEP Uncork, Winterfest, Home for Holidays, Shopper's Reward					
EXPENSES							
Personnel							
Salaries		\$190,750					
Health & Denta	al Insurance	\$190,730					
FICA FICA	ai ilisurance	\$15,500					
FUTA		\$230					
SUTA		\$383					
Parking		\$3,500					
Conference/Tra	aining	\$500					
Dues/Subscrip	•	\$1,100					
Sassetti		\$7,400					
Social Media C	onsultant						
Board Consulta	ant						
Personnel Subtotal		\$234,663					
Grounds Maintenance	B						
Woodlawns Spring/Su	ımmor	\$40,000					
Woodlawns Su		\$40,000					
McAdams Land		\$40,000					
	/Maintenance	\$11,000					
Fall Déco		\$3,500					
Snow Rer		\$50,000					
McAdams Sub		\$64,500					
Holiday Seasor	n Décor						
McAdam:							
Santa's H							
	oliday Designs						
Merchan							
Holiday Seasor	n Décor Subtotal	\$65,000					
Grounds Maintenanc	e/Improvements Subtotal	\$169,500					

Do	W	nto	wn Oak Park	
20	21	Ap	proved Budget (01/	12/2
		_		
				(1) JUL, AUG, or SEP TNO, JUL, AUG, or SEP Uncork, Winterfest, Home for Holidays, Shopper's Reward
Financ	:e			
	Bank			
			d Credit Card Charges	\$6,500
			ne of Credit Renewal Charges	\$1,500
	Bank	Subtota		\$8,000
	Insu	rance		
		DTOP Ir	surance	\$12,000
		Event In	surance	-\$1,817
		rance Su	btotal	\$10,183
Financ	e Sub	total		\$18,183
Memb			Services	
	•	ual Meeti		\$2,000
		ing/Signa		\$1,500
	_	ners/Sign	S	\$3,600
	Meet		•	\$2,000
Mamb		ber Sem	Services Subtotal	\$0 \$9,100
wemb	jer Pr	<mark>Ograms/</mark>	Services Subtotal	\$9,100
Office	Fyner	nses		
Since	Rent			\$40,987
	Utili			Ç 10,507
	Othi	AT&T		\$5,600
		ComEd		\$1,000
		Verizon		\$600
	Com	puter		·
			ter Hardware	\$750
			ter Software	\$6,000
	Copi			\$1,000
	Depr	ectiatio	1	
	Offic	e Suppli	es and Expenses	\$3,500
	Post	age/Deli	very	\$500
			uxe Check Printing	\$500
	Drint	ting - Fny	relopes/Stationary/Business Cards Page 13 of 3	\$1,000

Do	W	nto	wn Oak Park	
20	21	Ap	proved Budget (01/12/2	
		-		
				(1) JUL, AUG, or SEP TNO, JUL, AUG, or SEP Uncork, Winterfest, Home for Holidays, Shopper's Reward
			ons - Good Will	\$0
			ons - Contributions/Donations	\$500
			ons - 10% Uncork	\$1,750
Office		nses Sub	ntenance total	\$500 \$64,187
Office	LAPCI			
Marke	ting E	Expenses		
	Adve	ertising		\$20,000
	Pron	notions		\$30,000
	Com	munity [<u> </u> Partnerships	\$3,500
Marke			Subtotal	\$53,500
		ľ		
Marke	eting E	vents		
		Jazz Tha	lW	\$0
		- 1	No. 1. C. 1	425.000
		Inursaa	ay Night Out I	\$25,000
		Uncork	l Illinois	\$20,000
		- Gileork		ψ 2 0,000
		Sidewa	lk Sale	\$0
		Arts Da	ns la Rue	\$0
		O a lata a la		^ 0
		Oaktob	errest 	\$0
		Geen H	l alloween	
		Winter	fest	\$20,000
		Home f	or the Holidays I	\$7,000
	Reha	l ate/Shor	 oper's Reward Expenses	\$9,000
			nner's Reward (Cash Rasis)	\$80,000
<u> </u>	1	,op	Page 14 of 32	,

Do	W	nto	wn Oak Park	
20	<u>21</u>	Ap	proved Budget (01/12/2	
		-		
				(1)
				(1) JUL, AUG, or SEP TNO,
				JUL, AUG, or SEP Uncork,
				Winterfest, Home
				for Holidays, Shopper's
				Reward
Marke	ting E	vents Su	ıbtotal	\$161,000
Marke	ting T	otal		\$214,500
TOTAL	EVDE	NCTC		\$710,133
IOIAL	 	NOEO		\$710,155
NET O	PERAT	ING REV	ENUE	\$52,447
				. ,
TOTAL	RESE	RVES		\$40,000
		Reserve		\$25,000
	Snow	<mark>/ Remov</mark>	al Reserve	\$15,000
NIET DE	 	-		^42.44 7
NET RE	I ENU	E		\$12,447

Do	W C	nto	wn Oak Park	
20	21	Ap	proved Budget (01/12/2	
		_		
				(2) Mintorfoot
				(2) Winterfest,
				Home for Holidays,
				Shopper's Reward
				2112 p p 21 2 11211211
INIC	CON	ΛΕ		
1146	JUN	/IL		
SSA/T	_			1-0000
	SSA			\$700,000
	TIF			
SSA/T	<mark>IF Sub</mark>	total		\$700,000
	<u> </u>			
Marke	_	Revenue		
			ticipation	<u> </u>
			ht Out Sponsorship	\$0
			ht Out Additional Revenue	\$0 \$0
		rk Spon	•	\$0
			t Revenue	\$0
	_		Beer/Wine Tickets	\$0
			Kids'Area	\$0
	_		Participation Fee	\$0
			Sponsorship	\$0
			ATM Refund	\$0
	_		pokie Tin Sales	\$10,000
			articipation Fee	\$7,500
N/Lowles		-	rtificates (Sassetti Adjustment) Subtotal	\$2,000 \$19,500
IVI di Ke	l l	l I	Subtotal	\$19,300
Othor	Reve	2110		
Other			ır - Merchants	\$1,500
			Grant - Village	\$5,000
	_	est/Divid		\$80
		ber Due		\$5,000
	_	t Pole Ba		\$3,000
		Planting		\$0
Other		nue Sub		\$14,580
Total	Incom	e		\$734,080
			r age 10 01 32	7. 2. 1,300

Do)W	nto	wn Oak Park	
20	21	Ap	proved Budget (01/12/2	
		•		
				(2) \\(\frac{1}{2}\)
				(2) Winterfest,
				Home for Holidays,
				Shopper's Reward
				оторрого попага
EXF	PEN	SES		
Perso	nnel			
	Salar	ies		\$190,750
	Healt	h & Den	tal Insurance	\$15,300
	FICA			\$15,500
	FUTA			\$230
	SUTA			\$383
	Parki			\$3,500
		erence/T	raining	\$500
		/Subscri		\$1,100
	Sasse			\$7,400
			Consultant	, , ==
	1	d Consul		
Perso	•	ubtotal		\$234,663
	1			, , , , , ,
Groun	nds Ma	intenan	ce	
		dlawns		
			Summer	\$40,000
	Woo		Subtotal	\$40,000
			ndscaping	7 - 2,000
			s/Maintenance	\$11,000
		Fall Déc		\$3,500
		Snow Re		\$50,000
	McA	dams Su		\$64,500
				+0.,500
	Holic	lay Seaso	on Décor	
		McAdar		
		Santa's		
			Holiday Designs	
		Mercha		
	Holic		on Décor Subtotal	\$65,000
Groun		-	ce/Improvements Subtotal	\$169,500

Do	wnto	own Oak Park	
20	21 A _l	oproved Budget (01/12	/2
			(2) Winterfest,
			Home for Holidays,
			Shopper's Reward
Financ	e		
	Bank		
	Banka	and Credit Card Charges	\$6,500
	 	Line of Credit Renewal Charges	\$1,500
	Bank Subto		\$8,000
	Insurance		
	DTOP	Insurance	\$12,000
	Event	Insurance	-\$1,817
	Insurance S	Subtotal	\$10,183
Financ	e Subtotal		\$18,183
Memb	er Program	s/Services	
	Annual Mee	eting	\$2,000
	Awning/Sig	nage	\$1,500
	Banners/Sig		\$3,600
	Meetings		\$2,000
	Member Se	minars	\$0
Memb	er Program	s/Services Subtotal	\$9,100
Office	Expenses		
	Rent		\$40,987
	Utilities		
	AT&T		\$5,600
	ComE	d	\$1,000
	Verizo	on	\$600
	Computer		
	Comp	uter Hardware	\$750
		uter Software	\$6,000
	Copier		\$1,000
	Deprectiati	on	
	Office Supp	lies and Expenses	\$3,500
		·	\$500
	Postage/De	ii vei y	7500
		eluxe Check Printing	\$500

Do	W	nto	wn Oak Park	
20	21	Αp	proved Budget (01/12/	2
		•		
				(a) (a)
				(2) Winterfest,
				Home for Holidays,
				Shopper's Reward
			ons - Good Will	\$0
			ons - Contributions/Donations	\$500
			ons - 10% Uncork	\$0
Office		ises Sub	ntenance total	\$500 \$62,437
Office	Lxper	ises sub		Ş02, 43 7
Marke	ting E	xpenses	<u> </u>	
	Adve	rtising		\$20,000
	Prom	otions		\$30,000
	Com	munity [Partnerships	\$3,500
Marke			Subtotal	\$53,500
- Traine		Penses		
Marke	ting E	vents		
		Jazz Tha	w	\$0
		Thursda	ny Night Out	\$0
		Uncork	Illinois	\$0
		Officork	illinois	30
		Sidewa	lk Sale	\$0
		Arts Da	ns la Rue	\$0
		Oaktob	ertest I	\$0
	-	Geen H	 alloween	
		deeiiii	anoween	
		Winter	rest	\$20,000
		Home f	or the Holidays	\$7,000
			oper's Reward Expenses oper's Reward (Cash Basis)	\$9,000 \$80,000
			and a standard of the standard	

Do	ownto	wn Oak Park	
20	21 Ar	proved Budget (01/12/2	
		i	
			(2) Winterfest,
			Home for Holidays,
			Shopper's Reward
Marke	e <mark>ting Events S</mark>	ubtotal	\$116,000
Marke	eting Total		\$169,500
TOTAL	 L EXPENSES		\$663,383
			, ,
NET O	PERATING RE	VENUE	\$70,697
TOTAL	L RESERVES		\$40,000
IOIAL	Extra Reserv	 	\$40,000
	Snow Remov		\$15,000
NET RI	EVENUE		\$30,697

Do)W	nto	wn Oak Park						
20	20	Re	vised Budget						
				BUDGET 2019	ACTUAL 2019	PROPOSED 2020 BUDGET (7/30/19)	REVISED 2020 BUDGET (1/9/20)	NO SUMMER EVENTS 2020 BUDGET (4/10/20)	NO MORE EVENTS 2020 BUDGET (4/10/20)
INC		<u> </u> /IЕ							
SSA/1	ΠF								
	SSA			\$331,060	\$331,060	\$331,060	\$331,060		
	TIF			\$393,940		\$368,940	\$368,940		
SSA/1	<mark>TIF Sub</mark>	total		\$725,000 I	\$725,000 I	\$700,000	\$700,000 	\$700,000	\$700,000
Mark	eting R	Revenue							
			rticipation		\$200				
	_		ht Out Sponsorship	\$1,500	\$1,500	\$4,000	\$4,000		
	Thurs	sday Nigl	ht Out Additional Revenue	\$14,000	\$14,938	\$14,000	\$14,000		
	Unco	ork Spons	sorship	\$3,000	\$4,090	\$4,000	\$4,000		
	Unco	ork Ticket	t Revenue	\$50,000	\$27,723	\$40,000	\$35,000		
	Oakto	oberfest	Beer/Wine Tickets	\$90,000	\$78,459	\$90,000	\$85,000	\$85,000	
	Oakto	oberfest	Kids'Area	\$500	\$788	\$500	\$500		
	_		Participation Fee	\$3,000	\$3,900	\$3,900	\$3,900		
	_		Sponsorship	\$2,500	\$8,600	\$5,000	\$5,000		
	_		ATM Refund	\$400	\$597	\$400	\$400		
	+		pokie Tin Sales	\$0	\$10,176	\$10,000	\$10,000	\$10,000	
			articipation Fee	\$10,000	\$4,750	\$7,500	\$7,500		
Mark	_		ertificates (Sassetti Adjustment) Subtotal	\$8,750 \$183,650		\$2,000 \$181,300	\$2,000 \$171,300		\$2,000 \$2,000
IVIAIK	etnig K	l evenue		\$103,05U	\$157,093	\$101,500	31/1,300	\$114,300	\$2,000
Other	Rever	nue							
3			r - Merchants	\$1,500	-\$230	\$1,500	\$1,500	\$1,500	\$1,500
			t Grant - Village	\$5,000	\$7,500	\$5,000	\$5,000		
		est/Divid	<u>-</u>	\$30		\$30	\$30		
	_	ber Due		\$4,000	\$5,900	\$4,000	\$5,000		\$5,000
	_	ellaneou			\$1,978				

Do	WI	nto	wn Oak Park						
20	20	Re	vised Budget						
				BUDGET 2019	ACTUAL 2019	PROPOSED 2020 BUDGET (7/30/19)	REVISED 2020 BUDGET (1/9/20)	NO SUMMER EVENTS 2020 BUDGET (4/10/20)	NO MORE EVENTS 2020 BUDGET (4/10/20)
	Street	t Pole Ba	anners	\$3,000	\$3,375	\$3,000	\$3,000	\$3,000	\$3,000
		Planting		\$25,000		\$25,000	\$25,000	\$25,000	
Other	Reven	ue Subi	total	\$38,530	\$46,725	\$38,530	\$39,530	\$39,530	\$39,530
				÷0.47.400	*****************	<u> </u>	4040.000	4052.020	6744 500
Iotaii	<mark>ncome</mark> l	е	Total Control of the	\$947,180 	\$929,418	\$919,830	\$910,830	\$853,830	\$741,530
EXF	PEN	SES							
Perso	nnel								
	Salari	es		\$185,400	\$180,006	\$190,750	\$190,750	\$190,750	\$190,750
		h & Den	ntal Insurance	\$14,000	\$10,915	\$10,358	\$10,358	\$10,358	\$10,358
	FICA			\$15,000	\$14,601	\$15,500	\$15,500	\$15,500	\$15,500
	FUTA			\$230	\$185	\$230	\$230	\$230	\$230
	SUTA			\$383	\$298	\$383	\$383	\$383	\$383
	Parkir			\$3,308	\$2,869	\$3,500	\$3,500	\$3,500	\$3,500
			Training	\$2,500	\$1,819	\$2,500	\$2,500	\$2,500	\$2,500
-	Sasset	/Subscri	puons	\$1,100 \$14,000	\$2,778 \$11,400	\$1,100 \$12,400	\$1,100 \$12,400	\$1,100 \$12,400	\$1,100 \$12,400
			L Consultant	\$14,000	\$1,400	\$12,400	\$12,400	\$12,400	\$12,400
		d Consul			\$7,948				
Perso		ubtotal		\$235,921	\$234,453	\$236,721	\$236,721	\$236,721	\$236,721
					. ,	. ,		. ,	
Groun	ds Mai	intenan	nce		_				
	Wood	dlawns							
		Spring		\$34,000	\$27,336	\$34,000	\$20,000	\$20,000	\$20,000
		Summe		\$18,000	\$28,752	\$18,000	\$20,000	\$20,000	
			Subtotal	\$52,000	\$56,088	\$52,000	\$40,000	\$40,000	\$40,000
<u> </u>	-		indscaping						
	_		ds/Maintenance	\$40,200	\$41,316	\$40,200	\$36,000	\$36,000	\$36,000
		Fall Déc	cor	\$3,500	\$6,414	\$3,500	\$3,500	\$3,500	\$3,500

Do	W	nto	wn Oak Park						
20	2 0	Re	vised Budget						
				BUDGET 2019	ACTUAL 2019	PROPOSED 2020 BUDGET (7/30/19)	REVISED 2020 BUDGET (1/9/20)	NO SUMMER EVENTS 2020 BUDGET (4/10/20)	NO MORE EVENTS 2020 BUDGET (4/10/20)
		Snow R	emoval	\$50,000	\$47,105	\$50,000	\$50,000	\$50,000	\$50,000
	McA	dams Su	btotal	\$93,700	\$94,835	\$93,700	\$89,500	\$89,500	\$89,500
	11-12	 C							
	HOII	McAdar	on Décor		\$17,110				
			Helpers		\$38,575				
		Mercha	·		\$1,579				
	Holid		on Décor Subtotal	\$45,000		\$45,000	\$55,000	\$55,000	\$55,000
Groun	ds Ma	<mark>aintenan</mark>	nce/Improvements Subtotal	\$190,700	\$208,187	\$190,700	\$184,500	\$184,500	\$184,500
F!									
Financ	e Bank								
	Dalik		I nd Credit Card Charges	\$6,500	\$5,931	\$6,500	\$6,500	\$6,500	\$6,500
			ne of Credit Renewal Charges	\$1,150	\$0	\$1,150	\$1,150		\$1,150
	Bank	Subtota		\$7,650	\$5,931	\$7,650	\$7,650	\$7,650	\$7,650
	Insu	rance							
			nsurance	\$15,000	\$11,793	\$15,000	\$12,000	\$12,000	\$12,000
			nsurance	-\$1,817	-\$1,319	-\$1,817 ·	-\$1,817	-\$1,817	-\$1,817
		rance Su	btotal	\$13,183		\$13,183	\$10,183		
Financ	e Sub	ototal I		\$20,833	\$16,405	\$20,833	\$17,833	\$17,833	\$17,833
Memb	or Pr	ngrams/	l 'Services						
IVICIII		ual Meeti		\$2,500	\$2,788	\$2,500	\$2,500	\$2,500	\$2,500
		ing/Signa		\$3,000	\$1,667	\$3,000	\$3,000		\$3,000
		ners/Sign		\$3,600	\$5,197	\$3,600	\$3,600		\$3,600
	Meet			\$2,000	\$2,281	\$2,000	\$2,000		
		nber Sem		\$3,000	\$1,414	\$3,000	\$2,000		\$2,000
		ellaneou		\$1,000	•	\$1,000	\$0		\$0
Memb	oer Pr I	ograms/	<mark>'Services Subtotal</mark> I	\$15,100	\$13,502 	\$15,100	\$13,100	\$13,100	\$13,100
Office	Eves	nsos							
Onice	rybei	11362						1	

Do	owntown Oak Park						
20	020 Revised Budget						
<u> </u>							
		BUDGET 2019	ACTUAL 2019	PROPOSED 2020 BUDGET (7/30/19)	REVISED 2020 BUDGET (1/9/20)	NO SUMMER EVENTS 2020 BUDGET (4/10/20)	NO MORE EVENTS 2020 BUDGET (4/10/20)
	Rent	\$45,000	\$37,982	\$37,204	\$37,204	\$37,204	\$37,204
	Utilities						
	AT&T	\$4,800	\$6,366	\$5,400	\$5,400	\$5,400	\$5,400
	ComEd	\$1,000	\$1,039	\$1,000	\$1,000	\$1,000	\$1,000
	Verizon	\$600	\$656	\$600	\$600	\$600	\$600
	Computer						,
	Computer Hardware	\$750	\$1,092	\$750	\$750		
	Computer Software	\$6,400	\$5,622	\$6,400	\$6,000	\$6,000	\$6,000
	Copier	\$900	\$1,248	\$1,200	\$1,200	\$1,200	
-	Office Kitchen Office Miscellaneous Expenses	\$1,300 \$1,200	\$2,190	\$2,000 \$500	\$2,000 \$500	\$2,000 \$500	\$2,000
	Office Supplies	\$1,000	\$2,372 \$605	\$1,000	\$1,000	\$1,000	\$500 \$1,000
	Postage/Delivery	\$1,000	\$775	\$700	\$1,000	\$700	\$1,000
	Printing - Deluxe Check Printing	\$600	\$262	\$600	\$600	\$600	\$600
	Printing - Envelopes/Stationary/Business Cards	\$1,500	\$1,387	\$1,500	\$1,500	\$1,500	\$1,500
	Public Relations - Good Will	\$1,000	\$599	\$1,000	\$1,000	\$1,000	\$1,000
-	Public Relations - Contributions/Donations	\$1,000	\$417	\$1,000	\$1,000	\$1,000	\$1,000
	Public Relations - 10% Uncork	\$5,200	\$2,772	\$3,000	\$3,000	\$3,000	\$3,000
	Website Maintenance	\$1,000		\$1,200	\$1,200		
Office	e Expenses Subtotal	\$73,950	\$66,113	\$65,054	\$64,654	\$64,654	\$64,654
Mark	keting Expenses						
	Advertising	\$20,000	\$26,202	\$20,000	\$20,000	\$20,000	\$20,000
	Promotions	\$18,000	\$22,687	\$18,000	\$18,000	\$18,000	\$18,000
	Community Partnerships	\$3,500	\$4,500	\$3,500	\$3,500	\$3,500	\$3,500
Mark	keting ExpensesSubtotal	\$41,500		\$41,500	\$41,500		\$41,500
Mark	keting Events						
	Jazz Thaw	\$8,000	\$8,026	\$8,000	\$8,000	\$8,000	\$8,000

Do)W	nto	wn Oak Park						
20	20	Re	vised Budget						
				BUDGET 2019	ACTUAL 2019	PROPOSED 2020 BUDGET (7/30/19)	REVISED 2020 BUDGET (1/9/20)	NO SUMMER EVENTS 2020 BUDGET (4/10/20)	NO MORE EVENTS 2020 BUDGET (4/10/20)
		Thursda	ay Night Out	\$47,000	\$41,572	\$47,000	\$45,000		
		Uncork	Illinois	\$30,000	\$21,814	\$25,000	\$22,000		
		Sidewa	 k Sale 	\$2,000	\$1,336	\$1,500	\$1,500		
		Arts Da	l ns la Rue I	\$7,000	\$6,854	\$7,500	\$7,000		
		Oaktob	l erfest I	\$90,000	\$92,284	\$90,000	\$90,000	\$90,000	
		Winter	l fest I	\$20,000	\$19,245	\$20,000	\$20,000	\$20,000	
		Home f	l or the Holidays I	\$7,000	\$4,123	\$7,000	\$7,000	\$7,000	
		March	L \$5 Lunch I	\$500	\$102	\$500	\$0	\$0	\$0
	Reba	te/Shop	l oper's Reward Expenses	\$10,000	\$12,212	\$9,000	\$9,000	\$9,000	\$9,000
Marke	Reba		pper's Reward (Cash Basis)	\$80,000	\$69,650 \$277,218	\$80,000 \$295,500	\$80,000 \$289,500	\$80,000 \$214,000	
TOTAL IX					4177,110	Ç 233,300	\$203,000	Ψ21 1,000	
Marke	eting T	Total		\$343,000	\$330,607	\$337,000	\$331,000	\$255,500	\$138,500
TOTAL	EXPE	NSES		\$879,504	\$872,767	\$865,408	\$847,808	\$772,308	\$655,308
NET O	 <mark>PERA1</mark>	 <mark>ΓΙΝG REV</mark>	I ENUE	\$67,676	\$56,651	\$54,422	\$63,022	\$81,522	\$86,222
TOTAL				\$65,000		\$40,000	\$40,000		
		Reserve W Remov	al Reserve	\$50,000 \$15,000	\$50,000 \$15,000	\$25,000 \$15,000	\$25,000 \$15,000	\$25,000 \$15,000	\$25,000 \$15,000

Dov	W	nto	wn Oak Park	Oak Park					
202	20	Re	vised Budget						
				BUDGET 2019	ACTUAL 2019	PROPOSED 2020 BUDGET (7/30/19)	REVISED 2020 BUDGET (1/9/20)	NO SUMMER EVENTS 2020 BUDGET (4/10/20)	NO MORE EVENTS 2020 BUDGET (4/10/20)
NET REV	ENU	E		\$2,676	-\$8,349	\$14,422	\$23,022	\$41,522	\$46,222

NO MORE
EVENTS 2020
AND NO
VILLAGE
PLANTINGS
BUDGET
(6/25/20)
,
4
\$331,060
\$368,940 \$700,000
\$700,000
45.5
\$2,000
\$2,000
\$1,500
\$5,000 \$30
\$30 \$5,000

NO MORE EVENTS 2020 AND NO VILLAGE **PLANTINGS** BUDGET (6/25/20) \$3,000 \$14,530 \$716,530 \$190,750 \$10,358 \$15,500 \$230 \$383 \$3,500 \$2,500 \$1,100 \$12,400 \$236,721 \$20,000 \$20,000 \$40,000 \$36,000 \$3,500

NO MORE
EVENTS 2020
AND NO
VILLAGE
PLANTINGS BUDGET
(6/25/20) \$50,000
\$89,500
\$55,000
\$184,500
\$6,500 \$1,150
\$7,650
\$12,000
-\$1,817
-\$1,817 \$10,183
\$17,833
\$2,500 \$3,000
\$3,600
\$2,000
\$2,000 \$0
\$13,100

NO MORE EVENTS 2020 AND NO VILLAGE PLANTINGS BUDGET
(6/25/20)
\$37,204
\$5,400 \$1,000 \$600
4750
\$750 \$6,000
\$1,200
\$2,000 \$500
\$1,000
\$1,000 \$700
\$600 \$1,500
\$1,000
\$1,000
\$3,000 \$1,200
\$64,654
\$20,000
£40.000
\$18,000
\$3,500
\$41,500
\$8,000

NO MORE EVENTS 2020 AND NO VILLAGE **PLANTINGS BUDGET** (6/25/20) \$0 \$9,000 \$80,000 \$97,000 \$138,500 \$655,308 \$61,222

> \$40,000 \$25,000 \$15,000

NO MORE
EVENTS 2020
AND NO
VILLAGE
PLANTINGS
BUDGET
(6/25/20)
\$21,222